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CSM Technologies Limited

23rd June, 2026

IPO Details

IPO Date	24th to 29th Jun, 2026
Face Value	₹10 per share
Price Band	₹107 to ₹113
Lot Size	132 Shares
Sale Type	Fresh capital only
Total Issue Size	1,29,01,000 shares (agg. up to ₹146 Cr)
Fresh Issue	1,29,01,000 shares (agg. up to ₹146 Cr)
Issue Type	Book building IPO
Listing At	BSE, NSE
Shareholding pre issue	3,87,02,472 shares
Share Holding Post Issue	5,16,03,472 shares
QIB Shares Offered	Not more than 50% of the Net Issue
Retail Shares Offered	Not less than 35% of the Net Issue
NII (HNI) Shares Offered	Not less than 15% of the Net Issue
Retail (Min & Max) shares	132 Shares & 1,716 shares
Retail (Min & Max) application amount	₹14,916 & ₹1,93,908
S-HNI (Min shares & application amount)	1,848 shares & ₹2,08,824
S-HNI (Max shares & application amount)	8,844 shares & ₹9,99,372
B-HNI (Min shares & application amount)	8,976 shares & ₹10,14,288
Basis of Allotment	Tue, Jun 30, 2026
Initiation of Refunds	Wed, Jul 1, 2026
Credit of Shares to Demat	Wed, Jul 1, 2026
Listing Date	Thu, Jul 2, 2026
Cut-off time for UPI mandate confirmation	5 PM on Mon, Jun 29, 2026
Promoters	Priyadarshi Pany and Lagna Panda.
Registrar	Kfin Technologies Ltd.

Note 1: Application made using third party UPI or ASBA A/C is liable to be rejected. For apply please click on the Link https://ipo.adroitfinancial.com/ for any kind of assistance please contact to their helpdesk team at 0120-6826800 or mail us on ipo@adroitfinancial.com

Company Profile

CSM Technologies Limited is amongst the few IT solutions companies, who have delivered first of its kind projects for government as well as for the private sector. The company also specializes in providing GovTech solutions and digital transformation services. They provide technology solutions across sectors such as mining and allied services, government & public services, agriculture and allied services, industry and trade facilitation, education, healthcare and tourism. The company was incorporated in 1998 and have 27 years of experience in designing, developing, and implementing e-governance platforms and digital infrastructure and operate as a long-term digital transformation partner to government agencies.

The company also offers consulting and advisory services and provide self-service technologies that enable government organizations and corporate clients to migrate, automate, and manage customer-facing business processes through self-service channels. As per the latest data, they have presence in 14 countries, including India, Ethiopia, Kenya, Rwanda, Gambia, Gabon, Malawi, Cape Verde, the United States of America, and Canada.

Objects of the Issue

- ❑ Funding working capital requirements of the Company - ₹56 Cr
- ❑ Prepayment or repayment of all or a portion of certain outstanding borrowings availed by the company- ₹22.62 Cr
- ❑ General Corporate Purposes - ₹67.16 Cr

Financial Details

Particulars (Amount in Crores)	31-Dec-25	31-Mar-25	31-Mar-24	31-Mar-23
Revenue from Operations	165.5	199.2	196.7	160.4
Other income	1.5	1.4	1.9	1.1
Total Income	**167.0**	**200.6**	**198.7**	**161.5**
Expenses				
- Cost of Material Consumed	8.3	15.0	22.3	31.9
- Cost of Service Rendered	32.6	48.4	52.4	28.2
- Employee benefit expenses	80.0	93.5	83.5	60.0
- Other expenses	14.5	13.1	14.9	12.5
Total expenses	**135.4**	**169.9**	**173.0**	**132.6**
EBITDA	**30.1**	**29.3**	**23.7**	**27.9**
EBITDA Margin (%)	**18.2%**	**14.7%**	**12.1%**	**17.4%**
- Finance cost	6.2	4.1	2.4	2.1
- Depreciation and amortization	4.8	6.1	5.5	4.2
Profit/(Loss) before tax	**20.6**	**20.5**	**17.9**	**22.6**
Tax expense/(credit)	5.9	6.4	5.3	6.8
Profit/(Loss) After Tax	**14.7**	**14.1**	**12.6**	**15.8**
PAT Margin (%)	**8.81%**	**7.04%**	**6.34%**	**9.81%**
Basic EPS (in Rs.)	**3.8**	**3.7**	**3.3**	**4.2**

Key Metrics	31-Dec-25	31-Mar-25	31-Mar-24	31-Mar-23
Return on Equity (in %, Annualized)	**23.75**	**20.73**	**22.80**	**37.26**
Revenue by Customer Tenure (in %)				
Existing Customer	**95.71**	**95.01**	**85.22**	**90.79**
New Customer	**4.29**	**4.99**	**14.78**	**9.21**
Debt to Equity (in times)	**0.86**	**0.46**	**0.57**	**0.18**

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Competitive Strengths

- **Deep Sector Expertise Across Industries:** The company is amongst the few IT solutions companies, who have delivered first of its kind projects for government as well as for the private sector. They have developed deep sectoral expertise in delivering tailored digital solutions for the public sector, with a focus on enabling large-scale digital transformation. The business operates through ten verticals that function as distinct operating segments: Mining & Allied Services, Governance & Public Services, Agriculture & Allied Services, Industry & Trade Facilitation, Education, Healthcare, and Tourism. Their deep sectoral expertise and a diversified portfolio of IT offerings, has enabled them to deliver scalable and outcome oriented digital solutions.

- **In-house Technology and Innovation Capabilities:** The company has developed a suite of proprietary technology platforms and patented solutions that enhance their ability to deliver scalable, efficient, and compliant digital solutions across sectors. These in-house innovations strengthen their competitive position and support their long-term engagement model with government and enterprise clients. The company's proprietary platforms and patented solutions reflect their focus on innovation-led delivery and strengthen their ability to meet evolving client needs in a compliant, scalable, and cost-effective manner.

- **Extensive Geographic Footprint and Scalable Operations:** The company has established a geographically diversified presence across India and select international markets, enabling them to serve a broad and varied client base while de-risking concentration across regions. In India, they operate across multiple states including Odisha, Bihar, New Delhi, Uttar Pradesh and Jharkhand. Internationally, they have successfully executed projects in several countries across Africa, including Ethiopia, The Gambia, Gabon, Kenya, and Rwanda, and have recently expanded into North America, with a presence in Canada and in certain parts of the USA.

- **Strong Presence in a High-Entry-Barrier Industry:** The IT-ITeS market is characterised by significant entry barriers owing to factors such as proven operational track record, meeting eligibility criteria requirements, complex domain knowledge and experienced talent pool. These factors make it challenging for new entrants to compete effectively in this space. These barriers are driven by factors such as long procurement and qualification cycles, requirement for prior execution track record, deep domain expertise, client trust built over time, and the need for sustained investment in technology, compliance, and talent.

Key Risk Factors

- **High Dependence on Government Tenders:** The company is heavily dependent on tenders from government authorities, accounting for approximately 63.45%, 74.15%, 69.17% and 77.13% of their revenue from operations for the nine months period ended December 31, 2025, FY2025, FY2024 and FY2023, respectively. However, delays or a lack of tenders from government entities, along with adverse changes in government policies, could materially impact their business through contract foreclosures, terminations, restructurings, or renegotiations, affecting their operations and financial performance.

- **Risk from Subsidiary Debt Obligations and Guarantees:** The company has given a total sum of ₹2 Crore as a performance bank guarantee, along two other individuals as co-guarantors, in respect of the loan taken by one of its Subsidiaries, namely, Kwantify Solutions Private Limited from one of its lenders. There is no assurance that there will not be any default in the re-payment of its debt obligations by its Subsidiary in the future. This would result in their guarantee obligations being invoked and would require them to repay the outstanding loan amount on behalf of its Subsidiary, which could impact the company's cash flows and financial position. .

- **Geographic Concentration in Odisha Region:** The company's operations are geographically concentrated in the eastern region of India, particularly in the state of Odisha. Any regional disruption, including natural disasters, labor shortages, political unrest, infrastructure failures, or regulatory changes, could impact production, raw material sourcing, and business operations. Such concentration increases operational vulnerability and supply chain risk.

- **Risk of Intellectual Property Rights Protection:** The company relies significantly on proprietary intellectual property, including internally developed software frameworks, platforms, methodologies, processes, and know-how, which collectively underpin the delivery of their IT and GovTech solutions. The protection of these assets, through registrations of patents (where applicable), and maintenance of confidentiality, is critical to safeguarding their competitive differentiation. If the company is unable to maintain, renew, or enforce their intellectual property in a timely manner, their ability to protect their technology and brand identity may be impaired

Comparison with Listed Peers

Name of the Companies	Market Price	Face Value (per Share)	P/E Ratio	EPS (Basic)	EPS (Diluted)	RoNW (%)	NAV (per Share)
CSM Technologies Limited	NA	10	39.79 *	2.84 **	2.84 **	18.49%	118.73
Peers:							
Trigyn Technologies Limited	56	10	14.86	3.82	3.82	1.59%	240.71
Allied Digital Services Limited	120.6	5	17	4.98	4.91	5.34%	106.73
Dev Information Technologies Limited	27.5	2	2.1	6.85	6.84	21.54%	30.45
Silv er Touch Technologies Limited	192	10	11.01	17.50	17.50	16.60%	105.44

*P/E calculated based on upper band price.
**EPS calculated including fresh issue shares.

Summary

The Indian IT-ITeS market grew at a CAGR of 9.5% from FY21-FY26E and is expected to be worth USD 308 billion (₹28.26 Lakh Crore) as of FY26E and is expected to grow at a CAGR of 6.9% from FY26E-FY31P. The IT and digitalization landscape is evolving rapidly, driven by several key trends that are reshaping industries and business operations. These trends are driving innovation, efficiency, and competitiveness across sectors.

Incorporated in 1998, CSM Technologies is one of the few IT solution providers that have delivered unique projects for both government and private clients. It specializes in GovTech and digital transformation, offering solutions across sectors like mining, agriculture, trade, education, healthcare, tourism, and public services. The company has 27 years of experience in building e-governance platforms and digital infrastructure, working as long-term partners for government agencies. Its solutions help improve efficiency, enable data-driven decisions, and deliver citizen-focused services. The company also provides consulting, advisory, and self-service technologies to help governments and businesses automate and manage customer-facing processes.

The company plans to utilize the IPO proceeds towards repayment of debt obligations and funding working capital requirements. It has an order book of around ₹376 crore, which provides medium-term revenue visibility. However, the company's operations remain highly concentrated in Odisha, which contributed 65.3% of total revenue in 9M FY26, exposing it to regional concentration risks. Further, the company's dependence on government tenders remains high, with 63.5% of revenue in 9M FY26 generated through government contracts. While the order book provides growth visibility, the valuation appears stretched considering the geographical concentration, reliance on government-led projects, and execution risks associated with tender-based businesses, making the IPO valuation less attractive.

Therefore, it is recommended to **"Avoid"** the IPO considering the company's valuation, business concentration risks, and dependence on government tenders

DISCLAIMER

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